

## Loan Application Form

### Introducer cover page

BORROWER NAME

DATE

### Establishment fee and introducer arrangements (before GST)

Did you know Thinktank donates \$100 from every loan settled to charities nominated by our team?

#### Commercial

Establishment fee and  
upfront commission

0.95% (0.60% broker / 0.35% TT). Insert preferred upfront (max1.0%)  %

1.50% Establishment Fee with no Early Repayment Fee  %

Other as agreed with Relationship Manager

%

#### Private Lending

Establishment fee and  
upfront commission

1.25% (0.60% broker/0.65% lender. Preferred upfront (max 2.0%))  %

#### Loan increase upfront commission

Commercial

0.95% OR minimum \$1,000 + GST, plus 0.60% upfront

Private Lending

1.10% OR minimum \$1,000 + GST, plus 0.60% upfront

#### Trail commissions

Commercial

Standard trail 0.25% included in rate

Alternate trail as authorised by RM which will change the interest rate.

RM NAME

NB: Private Lending is not  
eligible for trail commission

%

Separate mandate for collection at  
settlement. Note: signed mandate  
from client must be submitted with  
the loan application.

% OR Fixed  %

#### Broker to sign:

I confirm all details are correct, including commissions.

BROKER NAME

TT CODE

SIGNATURE

DATE

LOAN WRITER NAME

LOAN WRITER EMAIL

LOAN WRITER PH NUMBER

AGGREGATOR

Primary contact:  Broker  Loan Writer