## SMSF Introducer Cover Page



BORROWER NAME	DATE
Establishment fee and introduction Did you know Thinktank donates	ser arrangements (before GST) \$100 from every loan settled to charities nominated by our team?
SMSF Establishment Fe	ee and Upfront Commissions
Commercial SMSF - Full Doc	Standard 0.95% Establishment Fee 0.60% Broker Upfront and 0.35% Lender
	1.50% Establishment Fee with no Early Repayment Fee
	Establishment Fee authorised by RM RM name
	Broker Upfront Commission % (max 1.0%)
	Lender Fee % Total Establishment Fee %
Commercial SMSF - Mid Doc	Standard 1.10% Establishment Fee 0.60% Broker Upfront and 0.50% Lender
	Establishment Fee with no Early Repayment Fee – 1.50%
	Establishment Fee authorised by RM RM name
	Broker Upfront Commission % (max 1.0%)
	Lender Fee % Total Establishment Fee %
Trail Commission	Commercial SMSF - Standard trail – 0.25%
Iran Commission	Alternate Trail % authorised by RM (max 0.50%)
	RM name
	Final Rate (incl Trail)
Residential SMSF	Standard Fees and Trail apply. Application Fee – \$650 Broker Upfront Commission – 0.60% Residential Standard Trail 0.20% included in rate
Separate mandate for collection a Note: Signed mandate from clien Submitted with the loan application	t must be % OR Fixed %
Broker to sign:	
I confirm all details are corr	ect, including commissions.
BROKER NAME	TT CODE SIGNATURE DATE
LOAN WOITED NAME	LOAN WRITER EMAIL LOAN WRITER PH NUMBER AGGREGATOR
LOAN WRITER NAME	LOAN WRITER EMAIL LOAN WRITER PH NUMBER AGGREGATOR
Primary contact:	oker Loan Writer