# **Private Lending**



#### **Product Information**

Residential, commercial property, or vacant land secured lending. Individuals, company, partnerships or trusts.

Up To 75% LVR

Up to \$7.5M

Mid Doc & Quick Doc

Residential or Commercial

Up To 3 Years IO

No Ongoing Monthly Fees

## **Purpose**

Loan Type	Private Loan	Residual Stock Loan						
Purpose	Residential or commercial property secured lending for various purposes including, commercial or residential property acquisition, refinance or equity release for non-personal use, working capital or business expansion	Residential or commercial property secured lending for residual stock financing for property developers						
Security	Flexible security requirements, standard residential, commercial, specialised securities, vacant land, highrise and inner-city apartments acceptable, contact our team for more details	<ul> <li>For developments over 5 units, no more than 50% retained</li> <li>Max 10 units per complex owned by borrower / related parties</li> <li>Total complex size less than 100 units</li> <li>In one line valuation for more than 4 properties</li> </ul>						
Broker Commission	Upfront: 0.60% + GST with flexibility up to 2.0% to be included in the Establishment Fee (e.g. Lender Estab Fee 0.50% + broker up front 2.0% = 2.50%)  Trail: 0.25% + GST							
Loan Size	Up to \$7.5M based on location and LVR							
Fees*^								
Establishment Fee	1.10% + GST							
Valuation Fee	Variable at cost payable upon invoice							
Settlement Fee	\$495 (GST free) payable at settlement							
Discharge Fee	\$1,000 (GST free)							
Legal Fee	Variable at cost							
Loan Increase Fee	Same as Establishment Fee, Min \$1,100 inc GST							
Early Repayment	Nil							
Interest & Term								
Interest	Calculated daily, charged monthly by direct debit							
Term	Up to 3 years interest only with principal paid at maturity							
Offset/Redraw Facility	Make additional payments to reduce interest							
Mid Doc								
Maximum LVR	75%							
Serviceability	1.25:1 Interest Cover Ratio (ICR) at actual rate							
Income Verification	Exit strategy and self-certified income supported by one of the following five options:  1. Accountant's letter 2. Last 2x BAS statements 3. Last 6 months trading bank accounts 4. 1 year tax return + NOA 5. 1 year financial statement							
Quick Doc								
Maximum LVR	65%							
Serviceability	0.5:1 ICR if LVR ≤ 50%, otherwise 1.25:1 Interest Cover Ratio (ICR) at actual rate							
Income Verification	Self-certified income and exit strategy							

<sup>\*</sup> GST to be added to all fees and commission amounts except where otherwise stated. | ^ The Establishment Fee and all borrowing costs including but not limited to the lender's Settlement Fee, valuation, professional legal fees, title insurance fee and disbursements are to be met by the borrower.

# **Private Lending**



### **Private Lending Interest Rates**

Use our <u>online postcode calculator</u> to check LVRs and loan sizes.

Effective 13 October 2025				
•••••				
Mid Doc & Quick Doc				

Up To \$7.5M

Resi, Commercial or Vacant Land

### Private Loan Residential\*

LVR	50%	55%	60%	65%**	70%***	75%***	
Mid Doc   residential securities							
	# Marked rates avo	ilable on vacant land	d in metro areas up t	o \$2.5M loan amoun	t with 60% LVR		
\$100K - ≤ \$2.5M	7.99%#	8.19%#	8.19%#	8.69%	9.19%	9.19%	
\$2.5M - ≤ \$7M	7.99%	8.19%	8.19%	8.69%	9.19%	-	
available for securities located in Sydney / Melbourne / Brisbane							
\$7M - ≤ \$7.5M	7.99%	8.19%	8.19%	8.69%	9.19%	-	
	•	available for securitie	es in areas with popu	llations > 10,000			
\$100K - ≤ \$2M	8.49%	8.69%	8.69%	-	-	-	
Quick Doc   residential securities in metro areas   ^ marked rates available on securities in areas outside of metro with populations > 50,000							
# Marked rates available on vacant land in metro areas up to \$2.5M loan amount with 60% LVR							
\$100K - ≤ \$7M	8.94%^#	8.94%^#	9.19%^#	9.19%	9.44%	-	
available for securities located in Sydney / Melbourne / Brisbane							
\$7M - ≤ \$7.5M	8.94%	8.94%	9.19%	9.19%	9.44%	-	

#### Private Loan Commercial\*

LVR	50%	55%	60%	65%**	70%***	75%***	
Mid Doc   commercial securities							
	# Marked rates avo	ilable on vacant land	d in metro areas up t	o \$2.5M loan amoun	t with 60% LVR		
\$100K - ≤ \$2.5M	9.19%#	9.19%#	9.44%#	9.44%	9.99%	10.39%	
\$2.5M - ≤ \$7M	9.19%	9.19%	9.44%	9.44%	9.99%	-	
	avai	lable for securities lo	cated in Sydney / Me	elbourne / Brisbane			
\$7M - ≤ \$7.5M	9.19%****	9.19%****	9.44%***	9.44%***	9.99%***	-	
		available for securitie	es in areas with popu	ulations > 10,000			
\$100K - ≤ \$2M	9.69%	9.69%	9.94%	-	-	-	
Quick Doc   commercial securities in metro areas   ^^ marked rates available on securities in areas outside of metro with populations > 50,000							
# Marked rates available on vacant land in metro areas up to \$2.5M loan amount with 60% LVR							
\$100K - ≤ \$7M	9.69%^^#	9.69%^^#	9.94%^^#	9.94%	-	_	
available for securities located in Sydney / Melbourne / Brisbane							
\$7M - ≤ \$7.5M	9.69%	9.69%	9.94%	9.94%	-	_	

The above interest rates are indicative and subject to change without notice.

<sup>\*</sup> Business Loan Reference Rate 6.24%

<sup>\*\*</sup> max LVR for securities located in areas with populations >50,000 outside metro or Sydney / Melbourne / Brisbane

<sup>\*\*\*</sup> max LVR for securities located in metro areas outside of Sydney / Melbourne / Brisbane

<sup>\*\*\*\*</sup> for securities located in Sydney / Melbourne / Brisbane only

# **Private Lending**



#### **Residual Stock Interest Rates**

Use our <u>online postcode calculator</u> to check LVRs and loan sizes.

Effective 13 October 2025	Up To \$7.5M
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Mid Doc & Quick Doc	Resi, Commercial or Vacant Land

### Residual Stock Loan Residential\*

LVR	50%	55%	60%	65%**	70%***	75%****	
Mid Doc   residential securities							
\$100K - ≤ \$2.5M	7.84%	7.84%	7.84%	7.84%	8.04%	8.14%	
\$2.5M - ≤ \$7M	7.84%	7.84%	7.84%	7.84%	8.04%	-	
available for securities located in Sydney / Melbourne / Brisbane							
\$7M - ≤ \$7.5M	7.84%	7.84%	7.84%	7.84%	8.04%	-	
available for securities in areas with populations > 10,000							
\$100K - ≤ \$2M	8.09%	8.09%	8.09%	-	-	-	
Quick Doc   residential securities in metro areas   # marked rates available on securities in areas outside of metro with populations > 50,000							
\$100K - ≤ \$7M	8.34%#	8.34%#	8.34%#	8.34%	8.34%	-	
available for securities located in Sydney / Melbourne / Brisbane							
\$7M - ≤ \$7.5M	8.34%	8.34%	8.34%	8.34%	8.34%	-	
+0.40% for >3 properties retained as security under Mid Doc and Quick Doc							

#### Residual Stock Loan Commercial\*

LVR	50%	55%	60%	65%**	70%***	75%****	
Mid Doc   commercial securities							
\$100K - ≤ \$2.5M	7.94%	7.94%	7.94%	8.09%	8.34%	8.69%	
\$2.5M - ≤ \$7M	7.94%	7.94%	7.94%	8.09%	8.34%	-	
available for securities located in Sydney / Melbourne / Brisbane							
\$7M - ≤ \$7.5M	7.94%	7.94%	7.94%	8.09%	8.34%	-	
available for securities in areas with populations > 10,000							
\$100K - ≤ \$2M	8.14%	8.14%	8.14%	-	-	-	
Quick Doc   commercia	al securities in metro	areas   ## marked r	ates available on se	curities in areas outsi	de of metro with pop	oulations > 50,000	
\$100K - ≤ \$7M	8.39%##	8.49%##	8.49%##	8.89%	-	-	
available for securities located in Sydney / Melbourne / Brisbane							
\$7M - ≤ \$7.5M	8.39%	8.49%	8.49%	8.89%	-	-	
+0.40% for > 3 properties retained as security under Mid Doc and Quick Doc							

The above interest rates are indicative and subject to change without notice.

<sup>\*</sup> Business Loan Reference Rate 6.24%

<sup>\*\*</sup> max LVR for securities located in areas with populations >50,000 outside metro or Sydney / Melbourne / Brisbane

<sup>\*\*\*</sup> max LVR for securities located in metro areas outside of Sydney / Melbourne / Brisbane

<sup>\*\*\*\*</sup> for securities located in Sydney / Melbourne / Brisbane only