Private Lending



Product Information

Residential, commercial property, or vacant land secured lending. Individuals, company, partnerships or trusts.

Up To 75% LVR

Mid Doc & Quick Doc

Up To 3 Years IO

Up to \$7.5M

Residential or Commercial

Fast Approvals, No Ongoing Fees

Purpose

Loan Type	Private Loan	Residual Stock Loan								
Purpose	Residential or commercial property secured lending for various purposes including, commercial or residential property acquisition, refinance or equity release for non-personal use, working capital or business expansion	Residential or commercial property secured lending for residual stock financing for property developers								
Security	Flexible security requirements, standard residential, commercial, specialised securities, vacant land, highrise and inner-city apartments acceptable, contact our team for more details	 For developments over 5 units, no more than 50% retained Max 10 units per complex owned by borrower / related parties Total complex size less than 50 units In one line valuation 								
Broker Commission	Upfront: 0.60% + GST with flexibility up to 2.0% to be included broker up front 2.0% = 2.50%) Trail: 0.25% + GST	ed in the Establishment Fee (e.g. Lender Estab Fee 0.50% +								
Loan Size	Up to \$7.5M based on location and LVR									
Fees*^										
Establishment	1.10% + GST									
Valuation	Variable at cost payable upon invoice									
Settlement Fee	\$495 (GST free) payable on settlement									
Discharge Fee	\$1,000 GST free									
Legals	Variable at cost									
Increase & Advance	0.50% on all									
Early Repayment	Nil	Nil								
Interest & Term	_									
Interest	Calculated daily, charged monthly by direct debit									
Term	Up to 3 years interest only with principal paid at maturity									
Offset/Redraw Facility	Make additional payments to reduce interest									
Mid Doc										
Maximum LVR	75%									
Serviceability	1.25:1 Interest Cover Ratio (ICR) at actual rate									
Income Verification	Exit strategy and self-certified income supported by one of the content of the co	of the following five options:								
Quick Doc										
Maximum LVR	65%									
Serviceability	0.5:1 ICR if LVR ≤ 50%, otherwise 1.25:1 Interest Cover Ratio (I	CR) at actual rate								
Income Verification	Self-certified income and exit strategy									

^{*} GST to be added to all fees and commission amounts except where otherwise stated. | ^ The establishment fee and all borrowing costs including but not limited to the lender's settlement fee, valuation, professional legal fees, title insurance fee and disbursements are to be met by the borrower.

Effective 16 June 2025

Private Lending



Private Lending Interest Rates

Use our <u>online postcode calculator</u> to check	• • • • • • • • • • • • • • • • • • • •
LVRs and loan sizes.	Mid Doc & Quick Do

Up To	\$7	.5№														
• • • • •	• •	• • •	•	• •	•	• •	•	•	•	•	•	•	•	•	•	•

Resi, Commercial or Vacant Land

Private Loan Residential*

LVR	50%	55%	60%	65%**	70%***	75%****			
Mid Doc residential securities									
\$100K - ≤ \$2.5M	8.69%#	8.69%	8.94%	8.94%	9.49%	9.89%			
\$2.5M - ≤ \$7M	8.69%	8.69%	8.94%	8.94%	9.49%	-			
	available for securities located in Sydney / Melbourne / Brisbane								
\$7M - ≤ \$7.5M	8.69%	8.69%	8.94%	8.94%	9.49%	-			
		available for securitie	es in areas with popu	llations > 10,000					
\$100K - ≤ \$2M	9.19%	9.19%	9.44%	-	-	-			
Quick Doc residention	Il securities in metro	areas ^ marked rate	es available on secui	rities in areas outside	of metro with popul	ations > 50,000			
	# Marked rates avo	ilable on vacant land	d in metro areas up t	o \$2.5M loan amoun	t with 50% LVR				
\$100K - ≤ \$7M	9.19%^#	9.19%^	9.44%^	9.44%					
	available for securities located in Sydney / Melbourne / Brisbane								
\$7M - ≤ \$7.5M	9.19%	9.19%	9.44%	9.44%	-	-			

Private Loan Commercial*

LVR	50%	55%	60%	65%**	70%***	75%****			
Mid Doc commercial securities									
\$100K - ≤ \$2.5M	9.44%#	9.44%	9.69%	9.69%	10.24%	10.64%			
\$2.5M - ≤ \$7M	9.44%	9.44%	9.69%	9.69%%	10.24%	-			
	available for securities located in Sydney / Melbourne / Brisbane								
\$7M - ≤ \$7.5M	9.44%***	9.44%***	9.69%***	9.69%****	10.24%****	-			
	•	available for securitie	es in areas with popu	ulations > 10,000					
\$100K - ≤ \$2M	9.94%	9.94%	10.19%	-	-	-			
Quick Doc commercia	al securities in metro	areas 🗥 marked ro	ites available on sec	urities in areas outsic	de of metro with pop	ulations > 50,000			
	# Marked rates avo	ilable on vacant land	d in metro areas up t	to \$2.5M loan amoun	t with 50% LVR				
\$100K - ≤ \$7M	9.94%^^#	9.94%^^	10.19%^^	10.19%	-	-			
	avai	lable for securities lo	cated in Sydney / Me	elbourne / Brisbane					
\$7M - ≤ \$7.5M	9.94%	9.94%	10.19%	10.19%	-	-			

The above interest rates are indicative and subject to change without notice.

^{*} Business Loan Reference Rate 6.49%

^{**} max LVR for securities located in areas with populations >50,000 outside metro or Sydney / Melbourne / Brisbane

^{***} max LVR for securities located in metro areas outside of Sydney / Melbourne / Brisbane

^{****} for securities located in Sydney / Melbourne / Brisbane only

Private Lending



Residual Stock Interest Rates

Use our <u>online postcode calculator</u> to check LVRs and loan sizes.

Effective 16 June 2025	

Mid Doc & Quick Doc

Up To \$7.5M

Resi, Commercial or Vacant Land

Residual Stock Loan Residential*

LVR	50%	55%	60%	65%**	70%***	75%***			
Mid Doc residential securities									
\$100K - ≤ \$2.5M	8.09%	8.09%	8.09%	8.09%	8.29%	8.39%			
\$2.5M - ≤ \$7M	8.09%	8.09%	8.09%	8.09%	8.29%	-			
available for securities located in Sydney / Melbourne / Brisbane									
\$7M - ≤ \$7.5M	8.09%	8.09%	8.09%	8.09%	8.29%	-			
		available for securitie	es in areas with popu	ılations > 10,000					
\$100K - ≤ \$2M	8.34%	8.34%	8.34%	-	-	-			
Quick Doc residention	al securities in metro	areas # marked rat	es available on secu	urities in areas outsid	e of metro with popu	lations > 50,000			
\$100K - ≤ \$7M	8.59%#	8.59%#	8.59%#	8.59%					
available for securities located in Sydney / Melbourne / Brisbane									
\$7M - ≤ \$7.5M	8.59%	8.59%	8.59%	8.59%					
	+0.40% fo	r >3 properties retain	ed as security under	r Mid Doc and Quick I	Doc				

Residual Stock Loan Commercial*

LVR	50%	55%	60%	65%**	70%***	75%****			
Mid Doc commercial securities									
\$100K - ≤ \$2.5M	8.19%	8.19%	8.19%	8.34%	8.59%	8.94%			
\$2.5M - ≤ \$7M	8.19%	8.19%	8.19%	8.34%	8.59%	-			
	available for securities located in Sydney / Melbourne / Brisbane								
\$7M - ≤ \$7.5M	8.19%	8.19%	8.19%	8.34%	8.59%	-			
		available for securitie	es in areas with popu	ılations > 10,000					
\$100K - ≤ \$2M	8.39%	8.39%	8.39%	-	-	-			
Quick Doc commercia	al securities in metro	areas ## marked r	ates available on se	curities in areas outsi	ide of metro with pop	oulations > 50,000			
\$100K - ≤ \$7M	8.64%##	8.74% ^{##}	8.74% ^{##}	9.14%	-	-			
available for securities located in Sydney / Melbourne / Brisbane									
\$7M - ≤ \$7.5M	8.64%	8.74%	8.74%	9.14%	-	-			
	+0.40% fo	or > 3 properties retain	ned as security unde	r Mid Doc and Quick	Doc				

The above interest rates are indicative and subject to change without notice.

^{*} Business Loan Reference Rate 6.49%

^{**} max LVR for securities located in areas with populations >50,000 outside metro or Sydney / Melbourne / Brisbane

^{***} max LVR for securities located in metro areas outside of Sydney / Melbourne / Brisbane

^{****} for securities located in Sydney / Melbourne / Brisbane only