

SMSF Niches



What we do

- Lend to SMSFs with corporate trustees
- Workshop scenarios
- Offer support from an experienced Relationship Manager
- Work exclusively with mortgage brokers
- Take a commonsense view on all loans
- **Provide SMSF education – ask us!**



What we don't do

- Credit impaired lending
- Construction or development funding
- Vacant land or rural residential
- Postcodes with populations <10,000



Thinktank..

- Both residential and commercial security options
- Commercial property types including office, retail, industrial properties & boarding houses
- Residential property types including houses and apartments
- New or existing SMSFs
- Purchase and rapid refinance available
- Simple one page servicing for refinances
- Projected concessional and non-concessional contributions used in servicing
- No liquidity or net asset requirements for loans under \$4M
- \$8M on commercial security (min \$100,000)
- \$1.5M on residential security (\$1M apartments, \$1.5M houses, min \$100,000)
- SMSFs with related and unrelated parties as tenants (commercial only)
- No monthly or on-going fees
- GST funding available above standard LVR
- Off the Plan acceptable (residential & commercial)

Structure Innovators

- Tenants in common structure for business real property
- In specie transfers for business real property
- Unique and specialised funding solutions
- Commercial real property
- Unit trust = standard loan

Have a question
about SMSF
loans?
Contact the team



Into people. Not just transactions.